

**WISCONSIN ASSOCIATION OF PUBLIC PURCHASERS  
QUARTERLY MEETING  
March 14-15, 2002  
Milwaukee County Transit Center  
AGENDA**

**THURSDAY, MARCH 14, 2002**

- 8:00 - 8:30 AM     **Registration & Continental Breakfast**
- 8:30 - 8:45 AM     **Welcome, V.A.L.U.E. In Review**  
**Strategic Plan Implementation Status**  
Lee Johnson, City of West Allis
- 8:45 - 9:00 AM     **Treasurer's Report**  
Larry Neitzel, Village of Brown Deer  
Election of 2002 Treasurer - JoAnne Jacobson nominated
- 9:00 - 9:30 AM     **Internet Status Tracking of Light Trucks & Automobile Orders**  
Scott Kussow, Ewald Automotive
- 9:30 - 10:00 AM    **The V.A.L.U.E. Web Page - Your First Resource For Cost Reduction**  
Chris Hubbard, Milwaukee County Transit Center, Webmaster
- 10:00 - 10:30 AM   **V.A.L.U.E.Communication Links - The Mechanics of Participating in Joint Bids**  
Robert Barwick, City of West Allis  
Jean Kienzle, School District of Elmbrook
- 10:30 - 11:30 AM   **Security Threat Assessment & Planning**  
The challenges associated with safeguarding and operating our agencies' infrastructure took on a new meaning and increased risk after Columbine and September 11, 2001. Our panelists will discuss what their agencies have done to enhance planning and response capabilities as well as what physical measures have been taken to safeguard their agencies.  
Doug Reynolds, School District of Beloit  
Richard Moore, Milwaukee Public Schools  
Captain Steve Marks, Waukesha County Sheriff
- 11:30 - 12:00 PM   **Where Do We Go From Here? Discussion of Expanded Participation & Increased Services, Survey of Needs**
- 12:00 - 1:00 PM     **Award luncheon on-site**
- 1:00 - 1:10 PM     **Pledge of Allegiance and Introductions**
- 1:10 - 2:00 PM     **IP Telephony (VoIP)-Computer/Telephone Convergence**  
Tim Taff, Technical Design Services, Inc.
- 2:00 - 4:00 PM     **E-Procurement**  
Technology enabled systems change not only the way we do business, but change the business we do. From requisition to sourcing to contracting and payment, we are drafting the future.  
Ray Burnett, City of Kansas City, MO
- 4:00 - 4:45 PM     **Committee Meetings**
- 5:30 PM           **Social hour - International Exports, Ltd. a.k.a. Safe House**
- 6:30 PM           **Clandestine dinner in our Safe House**

**FRIDAY, MARCH 15, 2002**

8:00 - 8:30 AM      **Registration and Continental Breakfast**

8:30 - 8:45 AM      **Pledge of Allegiance and Introductions**

8:45 - 9:15 AM      **WAPP Business Meeting**

9:15 - 9:45 AM      **Mutual Issues**

1. State of Wisconsin/CESA copier contracts
2. Electronic assisted expediting
3. Disposal of used copiers
4. Joint bids with the State of Wisconsin
5. Reverse Auction
6. State cellphone bid

9:45 - 9:55 AM      **BREAK**

9:55 - 11:30 AM     **Purchasing Case Study - Problem Solving Techniques**  
Tom Wasley, Kenosha County

11:30 - 12:15 AM    **NIGP Commodity Code**  
What is it? How will it help me? Make purchasing history more effective, reporting easier, and cost reduction greater.  
John Walthers, Periscope Holdings, Inc.

12:15 - 1:00 PM     **NIGP Tech Spec Internet Exchange**  
Susan Connelly, Waukesha County

1:00 - 2:00 PM      **Lunch on-site**

2:00 - 3:30 PM      **Tour of Calatrava designed Art Center**