



## Message from the President

It was March of 1992 that I was offered the position as Purchasing Manager for the Eau Claire Area School District. I was 24 years old, coming from the private sector, and had absolutely no idea what I was getting into when I accepted the position. Shortly thereafter I was introduced to Frank Draxler with Eau Claire County, Jim Fering the Purchasing Director for the City of Eau Claire, and Sharon Weeks, from the Chippewa Falls School District. They invited me to one of the quarterly WAPP meetings and introduced me to people in the organization that have been invaluable to my career.

In 1994 Frank suggested that I begin taking classes to obtain my CPPB, before I knew it I was proudly accepting my CPPB Certification. Three very short years ago I reluctantly accepted the nomination for Secretary, knowing it would be a commitment I would have to follow through with for at least the next four years of my career.

These last three years have opened my eyes to what WAPP is all about and how much of an impact we can make in each other's daily lives by working

together towards a common goal.

As the 2006 President of WAPP, I want to sincerely thank Frank, Jim and Sharon for offering, guiding, and sometimes even pushing me in the right direction. I encourage every member to offer the same opportunity that I had to other government purchasing professionals, whether they are within your agency or the new hire at the school district down the street. The impact on their personal and professional lives will last a lifetime.

I want to thank Carolyn Clow and Linda Dupuis for their hard work and determination this past year with the Cooperative Purchasing Committee. The team leaders also need to be recognized for keeping the momentum going within their groups. Let's all help support this effort in 2006.

Thank you to all Committee Chairs who have dedicated their time and effort into making WAPP what it is today.

On behalf of the whole organization I want to thank Dean Helwig, Linda Dupuis and Laura Forbes for their support and leadership in 2005 and welcome Lyman Fuson, as our incoming Secretary for 2006.

I encourage everyone to sign up for the quarterly meeting on March 16 and 17 to be held in Racine. There will be a great session on negotiation skills, Helen McCain from the State Bureau of Procurement will be there, and a tour of the SC Johnson Administration Building are a few of the items on the agenda.

Scott Noffke  
President

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**Wisconsin Association of  
Public Purchasers Minutes  
Madison, WI  
December 2, 2005**

Meeting was called to order at 1:00 PM by President **Dean Helwig** and followed by the Pledge of Allegiance and introductions.

**Treasurers Report**

**Linda Dupius-** As of 11/30/05, the checking account balance is \$8,035.57, the CD balance is \$6,423.40, and Savings account balance is \$5,004.73 for a total of \$19,463.70.

**Minutes** - A motion was m/s/p to approve the September 2005 quarterly minutes.

**COMMITTEE REPORTS**

**Membership & Public Relations-**

**Dean Helwig** presented the 2005 Final Membership Committee Report (reproduced at the end of the minutes) and also thanked **Monica Gannon** for her service as chair of the committee as she will be retiring.

**Expo-** **Denise Charkowski** indicated that we cleared approx. \$6,000 on the 2005 Expo.

**Education** – **Frank Draxler** stated that he would like to set up two seminars in 2006 and will be sending a survey to members to determine which ones are of interest.

**Past Presidents Council** – **Cynda Solberg** indicated they would like to start nominations for officers in the spring next year and have a presentation to the members on what is involved in being an officer.

**Web Site-** **Jim Fering** talked about adding a password to the website so vendors cannot access our email ad-

resses. **Carolyn Clow** will get changes in committee members to **Jim** to update the site.

**Elections-** **Cynda Solberg** announced the nominees for Secretary, **Lyman Fuson** (WFD) and **Diane Green** (Milwaukee Co). There were no other nominations from the floor.

**Old Business**

**Dean Helwig** reported that the booth at the Wisconsin County Association Expo in September was well attended and that Green Lake County had won the free WAPP membership door prize.

**Dean Helwig** referred the issue of non-profit status to the Past Presidents committee to follow up.

**Sam Aiello** outlined the agenda for the 1<sup>st</sup> quarter 2006 meeting.

**New Business**

**Lyman Fuson** was elected to serve as Secretary in 2006.

**Dean Helwig** explained the WAPP logo wear available and **Jim Fering** discussed putting a link to the order form on the web site.

**Dean** made a suggestion that the hosting members receive free registration for that meeting. After some discussion it was referred to the Executive committee.

**Budget**

**Kim Verhelst** indicated that Frank Draxler had added a 1-day seminar at \$4500 to his budget request. With no further questions from the membership a motion was m/s/p to approve the 2006 budget.

**FUTURE MEETINGS - 2006**

March 16-17..... Racine

2nd Quarter meeting date and time are not available at this time.

Sept 14-15 ..... Vendor Expo  
WI Dells (Chula Vista Resort)

December 7-8 .....Janesville

**Motion** was m/s/p to adjourn at 2:02 pm.

Respectfully submitted by:  
Laura Forbes – Secretary

**DECEMBER 2005  
FINAL MEMBERSHIP  
COMMITTEE REPORT**

By: Monica Gannon

- We close the 2005 membership roster with 189 members.
- Of those 189 members, 141 or 75% of the members dues were paid for by their employers and only 22 members or 12% paid for their own membership with personal checks.
- 41 members or 22% have a professional accreditation.
- 96% of our chapter members or 51% also belong to NIPG.
- 22 members or 12% are new, first time members.
- If you are planning on retiring and you want to keep in touch with us, please let the membership chairperson know so that we can update our records with your home mailing or email address information.
- Nadine Malm of Dept. of Corrections is taking over the membership chairperson responsibility starting December 5th. My last official task will be to send out the new 2006 membership renewal forms via email . All forms and dues should be sent to Nadine.



**WISCONSIN ASSOCIATION OF PUBLIC PURCHASERS**  
**1st QUARTER MEETING - March 16-17, 2006**  
**Radisson Inn Harbourwalk Hotel - Racine**  
**223 Gaslight Circle**  
**Racine, WI 53403**



### AGENDA

#### Thursday, March 16 - Harbourview Room

- 8:00 - 8:25 AM**      **Registration and Continental Breakfast** - **Dean Helwig**, WAPP Past President
- 8:25 - 8:30 AM**      **Introductions and Welcome** - **Scott Noffke**, WAPP President
- 8:30 - 10:15 AM**      **Tips on honing your vital negotiation skills** – **Lawrence Kahn**, Adjunct Professor, UW - Milwaukee, School of Business Administration. Mr. Kahn has a Masters Degree in Human Resources and Labor Relations.
- 10:30 - Noon**      **Tour** - Board trolley in front of hotel and travel to SC Johnson World Headquarters for a tour of the Frank Lloyd Wright designed Administration Building. You will see the Corporate Display and the Golden Rondelle Theater which graced the New York World's Fair in 1964.
- 12:30 - 1:30 PM**      **Lunch**
- 1:30 - 2:30 PM**      **Bureau of Procurement Update** - **Helen McCain**, Director, Department of Administration, Bureau of Procurement
- 2:30 - 2:45 PM**      **Break**
- 2:45 - 4:00 PM**      **Humorous Motivational Presentation** - **Sky Skibosh**, Media and Public Relations Director, Milwaukee Brewers. Mr. Skibosh has held this position for nineteen years and is hilariously funny while still communicating key business principles.
- 4:10 - 5:10 PM**      **Cooperative Purchasing** - Team workshops
- 6:00 P.M.**      **Dinner with Colleagues** at the Grotto, 340 Main Street. Dinner served at 7:00 PM. A "networking" opportunity.

#### Friday, March 17 - Harbourview Room

- 8:00 - 8:30 AM**      **Registration and continental breakfast**
- 8:30 - 10:00 AM**      **Government Vehicle Leasing** Bob Rothe and Mike Harrigan, Ehlers & Associates. These gentlemen will discuss leasing of vehicles and give a general overview along with the pro's and con's of leasing in the public sector. Mr. Rothe and Mr. Harrigan bring many years of experience with them and will make this discussion very interesting and informative.
- 10:00 - 10:15 AM**      **Break**
- 10:15 - 11:10 AM**      **Group Presentations** - **Carolyn Clow** - City of Madison and **Linda Dupuis** - City of Green Bay
- 11:15 - Noon**      **Business Meeting**
- Noon**      **Lunch**



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**REGISTRATION FORM**

**Hotel Information**

A block of rooms has been set aside for the evenings of March 15 and 16, with a special daily room rate of \$72/night/single and \$82/night/double. Taxes will not be charged with proof of exemption. You may reserve your room at the special rates through **February 28, 2006**. Rooms and special rates are not guaranteed after that date. Please make your reservation with the Radisson by calling 800-333-3333 or 262-632-7777. Please make reference to WAPP Conference when you make the reservation.

**Indicate Your Membership Status:**

- Regular Member     Retired Member     Non-Member     First-Timer\*

Name: \_\_\_\_\_

Agency: \_\_\_\_\_

E-Mail: \_\_\_\_\_

**Registration Fees:** (includes breaks, continental breakfast and lunch on Thursday and Friday).

	<b>WAPP Member</b>	<b>Non-Member First Timers*</b>	<b>Non-Member</b>	<b>Retirees</b>
Both Days:	40.00	FREE	\$55	\$20
Thursday Only:	25.00	FREE	\$30	\$10
Friday Only:	25.00	FREE	\$30	\$10

First time non-members are free. A First-time, non-member must be a governmental official whose responsibilities include or are related to public procurement.

**NOTE:** WAPP membership must be effective on or before November 15, 2005 in order to obtain member rates.

**Check Appropriate Boxes:**

- I will attend **Both Days**.                       I will attend **Thursday Only**.                       I will attend **Friday Only**.  
 I will attend the tour (see next page for details) Please add \$5 to your registration fee)

**Thursday Lunch Selection**

Choose one of the following:

- Roast Beef & Provolone                       California Club                       Tuna Salad on Whole Wheat  
 Coleslaw     Pasta Salad                                       Potato Salad

**Thursday Night Group Dinner**

A Thursday evening dinner will be held at The Grotto, 340 Main Street, Racine. Prices includes tip. If you plan to attend, make selection and add appropriate price to registration fee or send separate check.

- Prime Rib served with au just                      \$25  
 Shrimp Scampi with garlic, green onion & lemon                      \$24  
 Chicken 'The King's Way' served w/tarragon sauce                      \$24

**Friday Lunch Selection**

- Cashew Chicken Stir-Fry                       Shrimp De Joe Pasta                       Roast Turkey w/mashed potatoes

**Make checks payable to WAPP. Mail payment & registration form (you may fax the registration form to 262-636-3733) to the following address so it is received by March 8, 2006:**

Sue Boinski  
 Racine County  
 730 Wisconsin Avenue, Racine, WI 53403-1274  
 Direct all questions to Sue at (262) 636-3128 or sue.boinski@co.racine.wi.us

**RADISSON INN HARBOURWALK HOTEL  
223 GASLIGHT CIRCLE  
RACINE, WI 53403  
262-632-7777**

### Thursday Tour

S.C. Johnson's worldwide corporate headquarters in Racine was designed by Frank Lloyd Wright. A tour of the facility at 1525 Howe Street in Racine will begin at 11:00 a.m. on Thursday, March 16. Included in the tour is the Golden Rondelle Theater. It was originally the Johnson Wax Pavilion at the New York World's Fair in 1964-65. It was later brought to Racine where it was redesigned by an architectural group founded by Frank Lloyd Wright. Transportation is being provided from the Radisson to the S.C. Johnson building and back. The Trolley leaves the Radisson Inn Harbourwalk at 10:30 a.m. The tour and trolley will cost \$5 for Members and Non-Members.

### Thursday Group Dinner

The Grotto is a private meeting area in conjunction with the Yellow Rose Restaurant that is one of Dennis Getto's favorite dining spots in Racine. Following dinner Mark Hertzberg will present a "Wright in Racine" slide show featuring Frank Lloyd Wright's work in Racine.

### Driving Directions:

#### From North

From I-94 East / US41 South, take the WI-20 exit (Exit 333) toward Racine/Waterford. Turn left (East) onto WI-20 E / Washington Avenue. Continue to follow WI-20 E for 9.2 miles. Turn left onto WI-20 / WI-32 / S Main Street. Continue to follow WI-32 / S Main Street for .4 miles. Turn right onto Gas Light Drive. Turn right onto Gas Light Circle.

#### From South

From I-94 West / US 41 North, take the WI-20 exit (Exit 333) toward Racine/Waterford. Turn right (East) onto WI-20 E / Washington Avenue. Continue to follow WI-20 for 9.2 miles. Turn left onto WI-20 / WI-32 / S Main Street. Continue to follow WI-32 / S Main Street for .4 miles. Turn right onto Gas Light Drive. Turn right onto Gas Light Circle.



<p><b>Scott Noffke, President</b>  <b>Linda Dupuis, Vice President</b>  <b>Laura Forbes, Treasurer</b>  <b>Lyman Fuson, Secretary</b></p>	<p>Presidents' Council                      <b>Dean Helwig</b></p> <p>Membership/Public Relations, Co-Chairs                      <b>Monica Gannon</b>  <b>Kathy Jaglin</b></p>	<p><i>Newsletter information may be sent to:</i>  <b>Mary Hensler</b>  <b>4802 Sheboygan Av., #751</b>  <b>PO Box 7396, Madison, WI</b>  <b>53707-7396</b>  <i>or e-mail:</i>  <b>mary.hensler@dot.state.wi.us</b></p>
<hr/> <p><b>Past Presidents:</b> Louis Bonneau, Andy Lehbraummer, Bill Mohaupt, Chuck Hintze, Clinton Warwick, Bill Holmberg, Bill Prodoehl, Jim Fering, Gary Nelson, Jack Hodak, Lee Johnson, Ed Witkowski, Ben Sowaske, Frank Draxler, Tom Wasley, Marie Hass, Alphonso Cooper, Susan Connelly, Ken Tronnier, Wallis Roberts, June Buchanan, Kim Verhelst, Iris Ost, Mary Lynn Seidl, Chris Wilmot, Sharon Weeks, Cynda Solberg, Steve Martinelli and others previous to 1970 .</p> <p><b>Committee Chairs</b></p> <p>Education                      <b>Frank Draxler</b>  Conference &amp; Product Expo                      <b>Wallis Roberts</b>  Program Planning                      <b>Scott Noffke</b></p>	<p>Environmentally Preferable Purch.</p> <p>Audit                      <b>Eric Thornton</b></p> <p>Historian                      <b>Kim Nelson</b></p> <p>Photographer                      <b>Kim Nelson</b></p> <p>Finance                      <b>Kim Verhelst</b></p> <p>Newsletter Editor                      <b>Mary Hensler</b></p> <p>Newsletter Publisher                      <b>Barb Weller</b></p> <p>Webmaster                      <b>Jim Fering</b></p>	<hr/> <p><b>WAPP VALUE VIEWS</b></p> <p>WAPP Value Views is published quarterly by the Wisconsin Association of Public Purchasers (established in 1947) and is free to its members. The Association's mission is to serve its members and governmental purchasing in general through quarterly conferences and seminars, education, professional certification assistance, procurement communication and technical and professional interchange.</p>

## WAPP VALUE VIEWS

**Wisconsin Association of Public Purchasers**  
**PO Box 7396**  
**Madison, WI 53707-7396**

