



# A Message from the President

**B**y the time you get this newsletter, summer should be winding down. I hope you all had a great summer and were able to occasionally get away from work and enjoy some of it!

I want to thank all those who prepared and conducted the June meeting in Cable. I was unable to attend due to some conflicts at work, but I heard from others who said it was a very good meeting!

I want to strongly encourage all of you to attend the Vendor Expo which is being held on September 18<sup>th</sup> along with our quarterly meeting on the 19<sup>th</sup> at Ho-Chunk in the Dells. This event provides a great opportunity to meet potential vendors and/or vendors with whom you already do business. I know that attending Vendor Expos in the past has given me some new ideas about products we subsequently used.

I also ask that you continue to refer vendors to the Vendor Expo page on our website (www.wapp.org) and encourage them to register for this unique event. Looking at the website today, it appears we have about twenty-four vendors registered. It would be nice to see that number increase! The more vendors, the more exposure we get to various and unique products and services!

I also remind everyone that the expo is WAPP's only fund raising

event of the year. Our only other source of revenue is membership dues. If we want to maintain our membership dues and meeting registration fees at reasonable levels, we need to keep the vendor expo going and keep it profitable.

From my experience soliciting them for participation in the expo, the most frequently asked question by vendors when making a decision about attending was, "How many purchasers will be at the show?" Their decision on whether or not to participate in our expo was based mostly on our attendance. So PLEASE make every effort to attend.

In addition to all of those good reasons to be there, remember, it is a lot of fun! It provides a great opportunity to socialize with vendors, colleagues and guests. I am planning to invite some of my co-workers who are involved in purchasing decisions, even if their title isn't "purchasing agent" or they don't work in the purchasing department. Also, keep in mind your "end users" are involved in the product selection decisions just as much, if not more, in some

cases, than you are. So please feel free to invite those folks to the vendor expo as well!

Remember, it is easy to register. Just navigate to the WAPP website (www.wapp.org) and click on the "Meetings" page. You will be able to take a look at the most recent agenda, download a printable Agenda/Registration Form or go to the Online Registration page and register right on the spot. Or, you can use the Registration Form included in this newsletter.

I hope to see you all in September!

Cynda Solberg  
President

.....  
**Wayne Hanson Retires!**

Wayne Hanson, CPPB, has been with Dane County Purchasing for 17 years. He was with the DNR before that. Wayne plans to complete some projects at home and travel through out the U.S. Our best wishes to Wayne!

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The June 10-11, 2004 meeting will be held at the new Tundra Lodge with Water Park in "Packer Country" Green Bay, WI!

Linda Buchanan

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fôr th  
(kwôr“t...r)

## tar·na·tion (târ-n<sup>3</sup> sh...n)

*New England & Southern U.S.*

*n.* **1.** The act of damning or the condition of being damned. --**tar-na-tion** *interj.* Used to express anger or annoyance. [tarn(al) + (damn) ation.]

**REGIONAL NOTE:** The noun and interjection *tarnation* illustrate suffixation, the addition of a suffix to a word. *Tarnation* and *darnation* (the latter probably having come first) are both euphemistic forms of *damnation*. *Tarnation* seems to have been influenced by *tarnal*, another mild oath derived from (*e*)*ternal*!

The *Oxford English Dictionary* cites late-18th-century examples of *tarnation* from New England, indicating that it has been part of American speech since colonial days.

## tar·nal (târ“n...l) *adj.* --

**tar-nal** *adv.* *Chiefly New England & Upper Southern U.S.* Damned. See Regional Note at **tarnation**. [Alteration of *eternal*.] --**tar“nal-ly** *adv.*

## Quarterly Meeting Minutes June 20, 2003 Cable, WI

Meeting called to order at 8:30 A.M. by **Steve Martinelli** in absence of **Cynda Solberg**.

A motion was m/s/p approving March quarterly minutes.

### Treasures Report - Dean Helwig

Prior to receipts and expenses for this quarterly meeting we have balances of \$5,945.09 in our checking account and \$6,191.25 in our CD account, totaling \$12,136.35.

Treasures report accepted.

### Committee Reports

#### Vendor Expo – Chairperson Wallis Roberts

- Wallis** gave an update on the Vendor Expo, asked about participation in the golf outing and the exercise/dieting program that will be offered.

- Dean** noted that there were 11 vendors registered.

- Group was reminded of the free lodging and meeting registration contest.

#### Education – Frank Draxler

- There will be an NIGP Advanced Class offered in Wisconsin Dells on October 9<sup>th</sup>, 10<sup>th</sup> and 11<sup>th</sup>.

- A Beginning class will be offered late October in Milwaukee if there is adequate participation.

- There will be a ½ day CPPB test review at the September meeting for those who are interested in taking the CPPB test.

- Frank spoke of the benefits of earning your CPPB/CPPO.

### Old Business

**Wallis** heard from **Fred Woodard** who is recovering from a recent heart attack. He is doing well and is expected at the Vendor Expo.

The Newsletter deadline is August 8<sup>th</sup>.

### New Business

**Susan Connelly** expressed that we take a look at incorporating Common Problems into our meetings again by planning ahead the issues of concern.

**Frank Draxler** would like to incorporate the sharing of contracts, finding contracts, etc. into a meeting in the near future.

**Kim Verhelst** reiterated; and went on to talk about adding the Minority Business link to our website.

**Dean** shared information on the upcoming national forum and asked for input regarding support from our chapter. Previously we supported it with a \$500 contribution. **Kim** made a motion to contribute \$500 to the national forum. Motion was m/s/p.

**Dean** brought to our attention that NIGP officers of local chapters are required to become national NIGP members. There were strong feelings on both sides of the issue, such as loyalty to the organization as well as the cost to our local chapter. Discussion regarding all officers or only the president, and if they are going to the national convention arose. Frank made a motion to make it the first reading of our next meeting. Motion was m/s/p. Next meeting is the Vendor Expo at Ho Chunk Casino and Conference Center in Wisconsin Dells September 19<sup>th</sup> and 20<sup>th</sup>.

Adjourn at 9:26.

Submitted by:

**Scott Noffke,**  
**Treasurer**



**WISCONSIN ASSOCIATION OF PUBLIC PURCHASERS (WAPP)  
Purchasing Exposition and Conference  
September 18 – 19, 2003  
Ho-Chunk Conference Center – Wisconsin Dells, Wisconsin**

**AGENDA**

**Wednesday, September 17**

- ❖ 4:00 – 8:00 PM     *Exhibitor Booth Setup*

**Thursday, September 18**

- ❖ 8:00-11:30         *Exhibitor Booth Setup*
- ❖ 8:00-12:00         *CPPB Review Course (runs concurrent with other morning programming)\*\**
- ❖ 10:00-11:30        *Seminar – “Stress: Don’t Let It Get The Better of You”, Presented by Denise Dodson, Community Health Nutritionist and Registered Dietitian*
- ❖ 12:00 –1:00         *Lunch - Buffet*
- ❖ 1:00 – 5:00         *Vendor Exhibit Opens*
- ❖ 4:00 – 5:00         *Cell phone interest group meeting with the State Dept. of Electronic Government*
- ❖ 4:30 – 5:30         *UW SWAP (Surplus With A Purpose) Presentation*
- ❖ 6:30                  *Dinner with speaker Don Heiliger, Dane County Supervisor*

**\*\* Please contact Frank Draxler (715-839-5025) if you are interested in this review. If there is enough interest, the CPPB exam will be offered on Friday.**

**Friday September 19, 2003**

- ❖ 7:30 – 8:30         *Continental Breakfast*
- ❖ 8:00 – Finish       *CPPB Testing (runs concurrent with other morning programming)*
- ❖ 8:30 -- 9:00         *Opening Remarks*
- ❖ 9:00 -- 10:30       *Seminars: Your Personal Assets – Building and Protecting & The Risk Management Process at the Governmental Level. Presented by Ron Smith, WEA (Wisconsin Education Association) Trust.*
- ❖ 10:30 -- 10:45      *Break*
- ❖ 10:45 -- 11:45     *Business Meeting/Common Concerns*
- ❖ 12:00 --              *Lunch*

**2003 VENDOR EXPO GOLF OUTING REGISTRATION  
FOR WAPP MEMBERS  
WILDERNESS GOLF RESORT  
WISCONSIN DELLS, WI  
September 18, 2003**

Deadline for golf registration is September 3, 2003. Please make check payable to WAPP. The \$35 fee includes breakfast. In the event of inclement weather Course policy will apply.

Golf will be a best ball scramble and tee off time will be at 8:00AM. A continental breakfast will be served in the clubhouse starting approximately at 7:30AM.

This golf outing will be for WAPP members, vendors, and guests.

Please indicate your playing level below and any partner preferences.

Name: \_\_\_\_\_ Level of Play: \_\_\_\_\_

Beginner level of golf is 60+, Intermediate is 45-60 and Advance is <45. Based on a nine-hole course.

Golf Partner Preference:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Please mail to: **Wisconsin Assoc of Public Purchasers  
c/o Wallis Roberts  
5900 Schumann Drive  
Madison, WI 53711**

OR e-mail it to: [wallisroberts@aol.com](mailto:wallisroberts@aol.com)

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<p><b>Past Presidents:</b> Louis Bonneau, Andy Lehbraummer, Bill Mohaupt, Chuck Hintze, Clinton Warwick, Bill Holmberg, Bill Prodoehl, Jim Fering, Gary Nelson, Jack Hodak, Lee Johnson, Ed Witkowski, Ben Sowaske, Frank Draxler, Tom Wasley, Marie Hass, Alphonso Cooper, Susan Connelly, Ken Tronnier, Wallis Roberts, June Buchanan, Kim Verhelst, Iris Ost, Mary Lynn Seidl, Chris Wilmot, Sharon Weeks and others previous to 1970.</p> <p><b>Committee Chairs</b></p> <p>Education      <b>Frank Draxler</b></p> <p>Conference &amp; Product Expo      <b>Wallis Roberts</b></p> <p>Program Planning      <b>Steve Martinelli</b></p>	<p>Environmentally Preferable Purch.      <b>Chris Wilmot</b></p> <p>Public Relations      <b>Mary Lynn Siedl</b></p> <p>Audit      <b>Linda Buchanan</b></p> <p>Historian      <b>Steve Martinelli</b></p> <p>Photographer      <b>Kim Nelson</b></p> <p>Finance      <b>Kim Verhelst</b></p> <p>Newsletter Editor      <b>Sharon Weeks</b></p> <p>Newsletter Publisher      <b>Barb Weller</b></p> <p>Webmasters      <b>Jim Fering</b> <b>Chris Wilmot</b></p>	<p style="text-align: center;"><b>WAPP VALUE VIEWS</b></p> <p>WAPP Value Views is published quarterly by the Wisconsin Association of Public Purchasers (established in 1947) and is free to its members. The Association's mission is to serve its members and governmental purchasing in general through quarterly conferences and seminars, education, professional certification assistance, procurement communication and technical and professional interchange.</p> <p style="text-align: center;"><b>All Rights Reserved</b></p>

## WAPP VALUE VIEWS

**Wisconsin Association of Public Purchasers**  
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