



A Message from the President

This time of year always seems to be a busy time for everyone. For some of us, the fiscal year is starting, or we're taking vacation, or making plans for the kids to go back to school. It's hard to find the time to work on personal improvement. Every year I promise myself that I'm going to get out on my bike more than last year, but it never seems to work out that way. We should all be attempting to improve ourselves professionally, too. Fortunately, we have organizations like WAPP and NIGP to help. As I write this, I'm looking forward to attending the NIGP Forum in Biloxi, Mississippi. Counting my wife and me, there will be 10 of us representing Wisconsin. As always, the Forum schedule will keep us busy, but still gives us a little time to enjoy ourselves. I look forward to returning and sharing the knowledge I'll gain there. I've already made plans to meet with my counterpart from the Minnesota NIGP Chapter to trade ideas.

Hopefully, everyone is making plans to attend the WAPP Vendor Expo September 30 –October 1 at the Ho-Chunk Conference Center. Every year the Expo grows, but not without your help! Contact your vendors and let them know that this is the one event that they must attend. Likewise, if you know of someone associated with the purchasing process, bring him

or her along. The continued success of the Expo depends on attendance!

Aside from the vendor exhibits, the seminar topics look equally interesting, especially Friday morning on the Consumer and Producer Price Index. Anybody who has had a vendor call regarding their cost for raw goods, steel for instance, should plan on attending this presentation.

Also, the Purchasing Consortium meetings continue to gather steam as we explore solving common problems through cooperation. The more agencies that participate, the more we all benefit. If you know of an agency that should belong, bring them along! When you think of the number of counties, cities, towns, school districts, public safety agencies, transportation and utility authorities we have in this State that could participate, the number is staggering. Let's get them involved, both with the Vendor Expo and in the purchasing Consortium! Our strength lies in numbers, so we need everyone to be a recruiter for WAPP.

Mark December 2nd and 3rd on your calendar for the 4th quarter WAPP meeting. Dane County and City of Madison WAPP members are hard at work preparing for the meeting at Monona Terrace in downtown Madison. This is our annual "educational" meeting, so plan on coming ready to learn.

Finally, congratulations to the recently retired **Konrad Plachetta** and also to **Judy Carlson** on her upcoming retirement. I hope both of you continue to share your wisdom with us by staying involved in WAPP. One of WAPP's strengths is that we have so many retirees that contribute their experience and knowledge.

Steve Martinelli
President



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Wisconsin Association of Public Purchasers Minutes June, 2004 Green Bay, WI.

The meeting was called to order at 11:15 A.M. by President, **Steve Martinelli**, followed by the Pledge of Allegiance and introductions.

Minutes - A motion was m/s/p approving the March, 2004 quarterly minutes.

Treasurer's Report – Scott Nofke

Checking - \$15,561.46
CD - \$ 6,253.31
Total— \$21,814.77

Old Business

Robert Barwick - Purchasing a portable sound system was again discussed. This was referred back to the members who had worked on this earlier to make a recommendation at the WAPP Expo meeting.

New Business

Steve Martinelli asked if he should forward email messages/offers that he receives as WAPP President to WAPP members. The members recommended he use his judgment.

Chuck Hintze recommends that more members pursue their CPPO certification.

Don LaFontaine – The League of Wisconsin Municipalities recommended another price consortium that is out of state. Can WAPP contact the League to inform them about WAPP and its activities?

Steve Martinelli said that WAPP does communicate with the League and other city/county organizations (7 groups) and has invited them to the Expo.

Mary Lynn Seidl asked for a Homeland Security item on the WAPP website to allow counties to list their grant purchases to encourage cooperative purchasing. **Jim Fering** stated he will do this.

Committee Reports

Venor Expo -

Steve Martinelli

Steve stated that the Expo will be held Sept. 30th and Oct. 1st at the Ho-Chunk Conference Center. There will be a circus theme since it has been 10 years since WAPP hosted the NIGP national conference, which also had a circus theme. Inform someone on the Expo committee of any vendors whom you know would like to participate.

Membership/Public Relations -

Monica Gannon stated that we currently have 189 members.

15% (29) are retired.
20% (38) have accreditation.
49% (93) belong to NIGP.
10% (19) are "first-time" new members.
Only 10% (18) pay for their own dues.

Directories will be available at the September Vendor Expo meeting.

Note: Member certificates requested at the June meeting were completed & mailed on 6/30/04.

Education – Frank Draxler

Frank said that he would be glad to provide information and assistance to anyone interested in ob-

taining the CPPB or CPPO certification. **Frank** said he will tentatively set up CPPB/CPPO training for this fall. So, contact him if you are interested in that training. (frank.draxler@co.eau-claire.wi.us)

Future Meetings

2004

The Expo will be held September 30th – October 1st at Ho-Chunk.

2005

March – Milwaukee
June – Eau Claire
September – Baraboo
December – Madison

Newsletter Deadline – July 23rd

Motion was m/s/p to adjourn at 11:45 a.m.

Submitted by:

Linda Buchanan
Secretary

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Editors Note:
Kim Nelson, WAPP Photographer, submitted pictures from the June Green Bay stadium tour. Please visit our web site to view. There was not enough room in this issue to include them.

**WISCONSIN ASSOCIATION OF PUBLIC PURCHASERS
AGENDA - VENDOR EXPO & THIRD QUARTER MEETING**

September 30 - October 1, 2004
Ho-Chunk Conference Center
Wisconsin Dells, WI

Wednesday, September 29th

4:00 – 8:00 P.M. Exhibitor Booth Setup (Lower Dells A/B/H/I)

Thursday, September 30th

7:30 – 11:30 A.M. Breakfast and Golf Outing at Wilderness

8:00 – 11:30 A.M. Exhibitor Booth Setup (Lower Dells A/B/H/I)

8 :30 A.M. Member Registration (Lower Dells A/B/H/I)

10:00 – 11:30 A.M. Seminar: "Worried Sick – How much is it costing you to go to work?" Presenter, Dr. David Mays, Mendota Mental Health Institute

12:00 – 1:00 P.M. Buffet Lunch with Welcome and Opening Remarks (Upper Dells B)

1:00 – 5:00 P.M. Vendor Exhibits (Lower Dells A/B/H/I)

4:30 P.M. Past Presidents' Meeting

5:30 P.M. Meet at Hotel Lobby for departure to the Circus World Museum

6:00 P.M. Reception and Dinner at Circus World Museum (includes WAPP Members and Vendors)

Friday, October 1st

7:30 – 8:15 A.M. Continental Breakfast (Lower Dells B/H)

8:15 – 8:30 A.M. Opening Remarks (Lower Dells B/H)

8:30 –10:00 A.M. Seminar: Consumer and Producer Price Indexing. Presented by Ronald Guzicki, Regional Economist, Federal Bureau of Labor Statistics. (Lower Dells B/H)

10:00 -10:15 A.M. Break

10:15 –11:15 A.M. Purchasing Consortium Meeting

11:15 – 12:00 A.M. Business Meeting/Common Problems

12:00 Noon Lunch (Upper Dells B)

WISCONSIN ASSOCIATION OF PUBLIC PURCHASERS

**VENDOR EXPO AND THIRD QUARTER MEETING
September 30 – October 1, 2004**

MEMBER REGISTRATION FORM

Hotel Information: A block of rooms has been set aside at the Ho-Chunk Conference Center in Wisconsin Dells, for the evenings of September 29 and 30, with a special daily room rate of \$62/night – single or double. Taxes will not be charged with proof of exemption. You may reserve your room at the special rates through **September 10, 2004** or until all the rooms are taken. Rooms and special rates are NOT guaranteed after that date so please make your reservation early. Please make your reservation directly with Ho-Chunk by calling **800-746-2486**. Please indicate that you are with WAPP.

Registration Fees: (includes lunch beverages and snacks each day) (Please circle your membership status)

	<u>WAPP Member</u>	<u>Non-Member</u>	<u>Retiree</u>
Both Days	55.00	55.00	20.00
Thursday Only	45.00	45.00	10.00
Friday Only	20.00	20.00	10.00

Name: _____

Agency: _____

Address: _____

C/S/Z: _____

E-mail: _____

Please indicate your membership status:

- Regular Member
- Retired Member
- Non-Member

- I plan to attend Thursday:
- I plan to attend Friday:

- I plan to bring a guest (Please check guest meals and include appropriate fee in check)

- Thursday Lunch (\$10)
- Thursday Dinner (\$20)
- Friday Breakfast (\$8)
- Friday Lunch (\$10)

Payment: Please make check payable to WAPP and send it along with this completed registration to:

**Wisconsin Association of Public Purchasers
C/O Marie Hass
1514 Arizona Pass
Madison, WI 53704**

FAX (608) 249-4533

You may Fax the form and mail the check if you wish. If you have any questions please contact Marie at mari-barh@aol.com.

2004 PURCHASING EXPO
GOLF OUTING – MEMBER REGISTRATION
FOR EXHIBITORS, GUESTS AND WAPP MEMBERS
WILDERNESS GOLF RESORT
WISCONSIN DELLS, WI
September 30, 2004

Deadline for golf registration is September 17, 2004. Please make check payable to WAPP. The \$35 fee includes breakfast. In the event of inclement weather, course policy will apply. Mail the registration form and check as directed below.

Golf will be a best ball scramble and tee off time will be at 8:00 A.M. A continental breakfast will be served in the clubhouse starting approximately at 7:30 A.M.

This golf outing will be for WAPP members, exhibitors, and guests.

Please indicate your playing level below and any partner preferences. Beginner level of golf is 60+, Intermediate is 45-60 and Advance is <45. Based on a nine-hole course.

Name: _____

Level of Play: _____

Guest: _____

Level of Play: _____

Golf Partner Preference:

Mail or FAX to:

WAPP
C/O Marie Hass
1514 Arizona Pass
Madison, WI 53704
FAX: 608-249-4533
Email: maribarh@aol.com

<p>Steve Martinelli, President</p> <p>Dean Helwig, Vice President</p> <p>Scott Noffke, Treasurer</p> <p>Linda Buchanan, Secretary</p>	<p>Presidents' Council Cynda Solberg</p> <p>Membership/Public Relations, Co-Chairs Monica Gannon Kathy Jaglin</p>	<p><i>Newsletter information may be sent to Sharon Weeks, 825 W. Columbia St., Chippewa Falls, WI 54729 or e-mail to Sharon@charter.net</i></p>
<p>Past Presidents: Louis Bonneau, Andy Lehbraummer, Bill Mohaupt, Chuck Hintze, Clinton Warwick, Bill Holmberg, Bill Prodoehl, Jim Fering, Gary Nelson, Jack Hodak, Lee Johnson, Ed Witkowski, Ben Sowaske, Frank Draxler, Tom Wasley, Marie Hass, Alphonso Cooper, Susan Connelly, Ken Tronnier, Wallis Roberts, June Buchanan, Kim Verhelst, Iris Ost, Mary Lynn Seidl, Chris Wilmot, Sharon Weeks, Cynda Solberg and others previous to 1970.</p> <p>Committee Chairs</p> <p>Education Frank Draxler</p> <p>Conference & Product Expo Wallis Roberts</p> <p>Program Planning Dean Helwig</p>	<p>Environmentally Preferable Purch.</p> <p>Audit Linda Buchanan</p> <p>Historian Kim Nelson</p> <p>Photographer Kim Nelson</p> <p>Finance Kim Verhelst</p> <p>Newsletter Editor Sharon Weeks</p> <p>Newsletter Publisher Barb Weller</p> <p>Webmaster Jim Fering</p>	<p>WAPP VALUE VIEWS</p> <p>WAPP Value Views is published quarterly by the Wisconsin Association of Public Purchasers (established in 1947) and is free to its members. The Association's mission is to serve its members and governmental purchasing in general through quarterly conferences and seminars, education, professional certification assistance, procurement communication and technical and professional interchange.</p> <p>All Rights Reserved</p>

WAPP VALUE VIEWS

Wisconsin Association of Public Purchasers
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Chippewa Falls, WI 54729

